



DEPARTMENT OF THE NAVY  
OFFICE OF THE ASSISTANT SECRETARY  
(RESEARCH, DEVELOPMENT AND ACQUISITION)  
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SEP 30 2011

MEMORANDUM FOR DISTRIBUTION

SUBJECT: Transportation within Supply Contracts

By the attached memorandum dated July 28, 2011, the Under Secretary of Defense for Acquisition, Technology and Logistics (USD (AT&L)) emphasized the importance of promoting the use of the Civil Reserve Air Fleet (CRAF) program for air carriers and the Voluntary Intermodal Sealift Agreement (VISA) for sealift carriers on DoD contracts that include a significant requirement for transportation of items outside the United States. For such contracts, USD (AT&L) iterated the policy at DFARS 247.301-71, Evaluation factor or subfactor, which requires inclusion of an evaluation factor or subfactor that favors suppliers, third-party logistics providers, and integrated logistics managers that commit to using CRAF and VISA carriers. Finally, USD(AT&L) highlighted the importance of incentivizing CRAF and VISA carriers and listed the applicable websites. Accordingly, all Department of the Navy contracting offices should reaffirm the importance of complying with the requirement at DFARS 274.301-71 to all applicable contracting personnel under your cognizance.

My point of contact for this matter is Mr. Clarence Belton. He can be reached at [clarence.belton@navy.mil](mailto:clarence.belton@navy.mil) or (703) 693-4006.

*Elliott B. Branch*  
Elliott B. Branch  
DASN (AP)

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ACQUISITION,  
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THE UNDER SECRETARY OF DEFENSE

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JUL 28 2011

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS  
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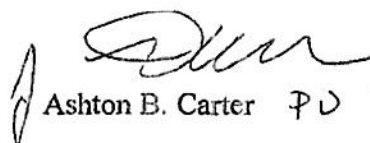
SUBJECT: Transportation within Supply Contracts

The Civil Reserve Air Fleet (CRAF) program for air carriers and the Voluntary Intermodal Sealift Agreement (VISA) for sealift carriers provide critical, cost effective deployment and sustainment capability to U.S. forces. Therefore, I want to emphasize the importance of promoting the use of CRAF and the VISA carriers within DoD supply contracts where the vendor arranges significant transportation outside the United States.

Where DoD supply contracts allow the vendor to arrange transportation of items outside the continental United States, the Defense Federal Acquisition Regulation Supplement (DFARS) 247.301-71, "Evaluation Factor or Subfactor" is applicable. In these situations, the source selection evaluation criteria for award of the DoD supply contract should include an evaluation factor or subfactor that favors suppliers, third-party logistics providers, and integrated logistics managers that commit to using CRAF and VISA carriers.

It is important we incentivize CRAF and VISA carriers to ensure the long-term health and viability of these critical CRAF and VISA programs.

CRAF participants are located here: <http://www.amc.af.mil/library/businesscustomers.asp>.  
VISA participants are here: [http://www.marad.dot.gov/documents/VISA\\_PARTICIPANTS.pdf](http://www.marad.dot.gov/documents/VISA_PARTICIPANTS.pdf).  
My point of contact is Colonel Thomas Trumbull at 703-601-4461, extension 109, or [thomas.trumbull@osd.mil](mailto:thomas.trumbull@osd.mil).

  
Ashton B. Carter PD 7/28/11

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SECNAV ADMIN